

LBP AM European Private Markets Appoints Thorsten Goettel as Germany Sales Director

LBP AM continues its expansion in Germany with the appointment of Thorsten Goettel as Germany Sales Director, effective April 1st, 2026.

This appointment underpins LBP AM European Private Markets' commitment to strengthening the start of a long-term presence in Germany, a strategic market for its European growth. Following the opening of our office in Frankfurt, we welcome the addition of a senior professional respected for his deep understanding of German institutional investors and experience in private markets.

With over twenty years of experience in institutional distribution, Thorsten Goettel has built an extensive network among German insurers, pension funds, family offices, and funds of funds. He has established enduring relationships with key market decision-makers and possesses in-depth knowledge of complex investment solutions, particularly in private debt, infrastructure debt, and real estate debt.

Thorsten Goettel began his career in banking, focusing on derivatives and structured solutions, before transitioning into commercial roles serving institutional clients. He subsequently developed his coverage of the German market within several leading financial institutions, including WestLB, Commerzbank, Dresdner Bank, and DZ Bank. More recently, he has held advisory and capital-raising roles in private assets, supporting private debt and real asset strategies.

Based in Frankfurt, Thorsten Goettel will lead the commercial development of LBP AM European Private Markets in Germany, leveraging his long-standing institutional network and his highly regarded expertise among investors seeking alternative yield solutions.

"The arrival of Thorsten, Germany Sales Director, marks a new milestone in the deployment of our platform in Germany. His experience, the quality of his network, and his deep understanding of the needs of German institutional investors are key assets to support our growth in this strategic market and strengthen our proximity to local investors," said **Peter Arnold, Head of LBP AM European Private Markets.**

"I am very pleased to join LBP AM European Private Markets at a pivotal moment in its development in Germany. The platform's strength, the complementarity of its expertise, and its European ambition provide an exceptionally attractive foundation to support German institutional investors in their growing demand for private market investment solutions," added **Thorsten Goettel.**

Thorsten Goettel holds a degree from J.W. Goethe-Universität in Frankfurt and is qualified as an Investment Analyst (DVFA). He is fluent in German, English, and French.

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About LBP AM European Private Markets

Launched in 2012, LBP AM's European private assets platform was renamed LBP AM European Private Markets in 2025. With a team of more than 50 people, 27 of whom are dedicated to investment, its mission is to help accelerate economic and environmental transitions and contribute in turn to a more sustainable economy. It now boasts three complementary areas of expertise regarding European private debt – Infrastructure, Real Estate and Corporate – as well as the Capital Solutions division, which is dedicated to the design and distribution of tailor-made solutions. As of the end of 2025, LBP AM European Private Markets has raised almost €10 billion and invested more than €9 billion in close to 320 transactions.

About LBP AM (www.lbpam.com)

75%-owned by La Banque Postale, with the remaining share held by Aegon Asset Management, LBP AM is a leading multi-specialist in sustainable finance, investment solutions and conviction-based asset management through its subsidiary La Financière de l'Echiquier (LFDE). LBP AM has three investment divisions: LBP AM European Private Markets, Multi-Asset, Rates & Credit Specialties and Quantitative Solutions. Covering all types of client (institutional investors, distributors, private clients), the LBP AM Group capitalises on its expertise and that of its subsidiary LFDE to offer a wide range of open-ended funds, as well as its know-how on dedicated solutions and mandates, for both listed and unlisted assets. As of the end of 2025, consolidated assets under management or distributed assets for the LBP AM Group totalled €75 billion.

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